WINTER 2023

ARY K the LO

BRIGHTEN UP! FRESH PICKS AND CONFIDENCE-INDUCING TIPS

TO WARM UP YOUR WINTER BEAUTY

BRIGHTEN Your Everyday!



LOOKING TO PERK UP YOUR WINTER BEAUTY OUTLOOK?

You can turn the cold and dreary into bold and cheery with beauty pick-me-ups from Mary Kay. Bring fresh and enchanting vibes to this winter with new limited-edition body care. Plus, vibrant pops of pink and purple can heat up your makeup repertoire with new limited-edition shades that celebrate 60 years of making women look and feel beautiful. And you can add indulge-worthy essentials to your beauty routine with *Mary Kay** Hydrogel Eye Patches and *Indulge** Soothing Eye Gel – perfect for easy, anytime pampering.

So whether you're looking for gift-worthy greatness or looking to treat yourself, find your winter beauty bliss with me, your Mary Kay Independent Beauty Consultant.

A REFRESHED TAKE ON A LEGENDARY FAVE

NEW limited-edition⁺ Orchard Peach Satin Hands^{*} Pampering Set is a satiny spa experience ripe for providing instant relief from winter dryness.

MARY KAY

DURISHING

VDS

INDULGE IN INSTANT BLISS IN THREE STEPS.

STEP 1

Satin Hands[®] Protecting Softener protects and prepares.

STEP 2

Satin Hands[®] Satin Smoothie[®] Refining Shea Scrub refines and polishes.

New!

MARY KAY

Limited-Edition[†] Orchard Peach Satin Hands[®] Pampering Set, \$36

Set includes a fragrance-free protecting softener, a scented shea scrub, a scented shea cream and a giftable bag.

STEP 3

Satin Hands[®] Nourishing Shea Cream nourishes and soothes.

MARY KAY

FRESH PICKED FOR WINTER!

Enjoy all the peachy perks of a hand cream that absorbs quickly, so hands won't feel sticky. Plus, it leaves a protective barrier on skin for long-lasting softness.

New! Limited-Edition^{*} Orchard Peach Satin Hands^{*} Nourishing Shea Cream, \$12



NEW Orchard Peach includes mood-boosting notes of:

- Grapefruit and Peach
- Almond Blossom
- Sandalwood

Also available: White Tea & Citrus *Satin Hands** Pampering Set and Fragrance-Free *Satin Hands** Pampering Set. See Page 30.

YOUR MIND, BODY AND SOUL

Uplift your senses and enliven your skin care routine with self-care essentials from Mary Kay.



MARY KAY

New!

Limited-Edition[†] Mary Kay^{*} Body Care Set, \$30 Includes Lavender Magnolia Fragrance Mist and Lavender Magnolia Body Lotion.

TOP NOTES:

Airy Freesia Fresh Ozonic Notes Soft Lavender

MIDDLE NOTES

Pink Honeysuckle Sheer Jasmine Magnolia Petals

Shoor Ambor

Solar Musk

A DELICATE AROMATIC MIX OF FRESH, AIRY, FLORAL NOTES

capture a sense of joy perfect for gift-giving. Each layer of the fragrance takes you on a journey certain to be remembered.

MARY KAY



THESE FAN-FAVORITE, FEEL-GOOD PAMPERERS

will leave you relaxed and rejuvenated.

Massage tired feet and legs with this cool mint formula to feel revived and refreshed after a long day. *Mint Bliss*[™] Energizing Lotion for Feet & Legs, \$12

Smooth on to leave skin feeling cool and refreshed. *Mary Kay** Oil-Free Hydrating Gel, \$34

Give dry skin the moisture it craves. *Mary Kay** Intense Moisturizing Cream, \$34

Breathe new life into tired, stressed skin. *TimeWise*[®] Moisture Renewing Gel Mask, \$24

This facial peel harnesses the power of glycolic acid to eliminate skin-dulling dead cells. *TimeWise Repair** *Revealing Radiance** Facial Peel, \$68

ICONIC SHADES

Visionary Pink

MARY KAY

^pink Rose

MARY KAY

MARY KA

egacy Li



EMBRACE BRILLIANCE WITH BOLD BRIGHTS.

4 Shades + 1 Mirror = On-the-Go Creativity

NEW! Limited-Edition[†] *Mary Kay*^{*} 60th Anniversary Eye Shadow Palette, \$32

POWER LIP FOR EMPOWERED WOMEN

Line and fill lips with velvety, matte hues.

NEW! Limited-Edition[†] Mary Kay^{*} Velvet Lip Crayon, \$<u>1</u>8 each

GIVE YOUR MANI A FESTIVE FLAIR. Noteworthy nails inspired by a legend.

NEW! Limited-Edition' Mary Kay* Nail Polish, \$10 each

 $^{\text{*}}\ensuremath{\mathsf{Available}}\xspace$ while supplies last All prices are suggested retail. MARY KAY

MARY KAY

amonds .

ionary Pink

ELEVATE YOUR EVERYDAY LOOK WITH THE LIMITED-EDITION[†] MARY KAY[®] 60TH ANNIVERSARY TREND COLLECTION!

These bold, on-trend shades were carefully curated in honor of Mary Kay's visionary Founder and 60 years of making women look and feel beautiful! Perfect for easygoing glam or end-of-year party looks.



MARY KAY

LIMITED-TIME* OFFER

NEW! Limited-Edition[•] Mary Kay^{*} 60th Anniversary Collection Bag, \$5 with the purchase of \$50 or more in products from the limited-edition[•] Mary Kay^{*} 60th Anniversary Trend Collection.

Concert+ Busened Crows

DARE TO DAZZLE.

Shine bright like the star you are with a makeup artist look that will add a touch of sparkle to your celebrations.



HIGHLIGHT Pink Diamonds + Eye Smudger Brush



▲ ENHANCE Burgundy Crown + Eye Crease Brush



GET THE LOOK:

New!

Burgundy Crown

> Limited-Edition' Mary Kay* 60th Anniversary Eye Shadow Palette in Iconic Pink and Legacy Lilac (base), Pink Diamonds (highlight) and Burgundy Crown (enhance), \$32

Mary Kay° Waterproof Eyeliner in Brown, \$14 Mary Kay° Ultimate Mascara™ in Black, \$16 Mary Kay Chromafusion° Blush in Shy Blush, \$14

New!

Limited-Edition^{*} *Mary Kay** 60th Anniversary Velvet Lip Crayon in Pink Rose, \$18

CORNER-TO-CORNER CATEYE

Give your cat eye an alluring twist with a blue hue and inner flick for a look that's incomparably entrancing.



You can achieve this look by applying **Starry Night** eye shadow along the upper lash line with the *Mary Kay** **Eyebrow/ Eyeliner Brush, \$10.**

Then draw your wing and line around the inner eye corner. You can also use a different color eyeliner to achieve a similar look.



GET THE LOOK:

Shiny

Mary Kay Chromafusion* Eye Shadow in Shiny Penny (base), Cinnabar and Gold Status (crease) and Starry Night (enhance), \$8 each Lash Love Fanorama* Mascara in Black, \$16 Mary Kay Chromafusion* Contour in Latte, \$14 Mary Kay Chromafusion* Highlighter in Honey Glow, \$14 Mary Kay Unlimited* Lip Gloss in Fancy Nancy, \$16

Gold

Cinnaba

LINERS THAT LAST

Mary Kay[®] Waterproof Eyeliner, \$14 each

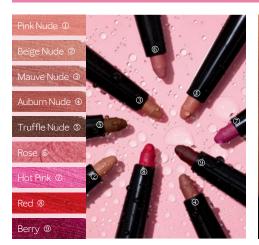
Choose from four supersaturated shades, each with a soft matte finish, then comfortably create sharp, precise lines or soft, blended color.

- Waterproof formula with all-day wear.
- Rose hip seed oil for a moisturizing effect.
- Smooth glide and creamy texture.





Retractable pencil features a built-in sharpener on the end.





Mary Kay® Waterproof Lip Liner, \$14 each

The formula uses the latest ingredients and technologies to deliver hours of wear while still gliding on smoothly.

- Waterproof formula with hours of wear.
- Vitamin E and hyaluronic acid to nourish and condition.
- Smooth glide and creamy texture.



All prices are suggested retail. MARY KAY



Mary Kay[®] Oil-Free Eye Makeup Remover, \$20

- IN SIDE-BY-SIDE COMPARISONS in women from four countries, the new formula was significantly preferred.*
- IT REMOVES WATERPROOF MASCARA.
- THE DUAL-PHASE FORMULA IS LIGHTWEIGHT.
- IT WON'T LEAVE SKIN FEELING DRY.
- IT FEATURES A NEW BLEND OF CLEANSING AGENTS that raises our bar in eye makeup removal.
- IT'S SUITABLE FOR ALL SKIN TYPES.
- IT'S OPHTHALMOLOGIST-AND DERMATOLOGIST-TESTED.
- THE BOTTLE AND CAP ARE MADE FROM POST-CONSUMER RECYCLED (PCR) MATERIALS, reflecting our commitment to sustainable packaging.

NEW PRODUCT TECHNOLOGY SUSTAINABLE PACKAGING

NEXT-LEVEL AMAZING

PREVENT PREMATURE SKIN AGING **STARTING NOW!**

TimeWise Miracle Set** helps reset the pace of skin's visible aging starting in as little as **2 weeks** and improves multiple signs of strong, healthy skin in just **4 weeks.***

After 12 weeks:*

- 98% of panelists had a 37% improvement in the appearance of fine lines.
- 98% of panelists had a 51% increase in skin firmness.
- 76% of panelists had a 20% improvement in the appearance of wrinkles.

TimeWise[®] Miracle Set[®], \$116



CLEANSE 🕸 🕽

TimeWise[®] 4-in-1 Cleanser, \$26

Thoroughly cleanses and immediately refreshes skin while it gently exfoliates, leaving skin looking brighter and feeling renewed.

HYDRATE 🕸 🕽

TimeWise[®] Antioxidant Moisturizer, \$34

Provides 12 hours of hydration** with a nongreasy, quickabsorbing formula. This antioxidant moisturizer is designed to easily complement both a day and night routine.

DEFEND 🔅

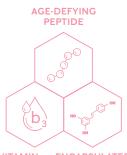
TimeWise[®] Daytime Defender Sunscreen Broad Spectrum SPF 30,⁺ \$34

A daily skin care essential that helps protect skin against environmental stressors and improve visible premature skin aging while defending against UVA/UVB rays.

RECOVER)) *TimeWise** Nighttime Recovery, \$34

Supports skin's natural process to replenish what is depleted during the day, so skin looks wellrested, feels renewed and expression lines appear softened. Includes effective nighttime ingredient chamomile extract known to help calm and soothe skin.[#]

"Results based on one of seven independent third-party clinical or consumer studies in which from 55 to 213 women used a *TimeWise*" *Miracle Set* "product as directed" "Based on an independent third-party clinical study in which 30 women wore the product for 12 hours



Scientifically proven and extensively researched for its efficacy, our patented *TimeWise 3D** Complex powers each of the *TimeWise** *Miracle Set** products with three critical dimensions of skin support.

VITAMIN B3 ENCAPSULATED RESVERATROL

3 DEFEND

ORDER OF APPLICATION			
) NIGHT:			
1 CLEANSE			
2 RECOVER			

3 HYDRATE

*TimeWise** *Miracle Set** helps support skin's critical needs during the day and unique function at night while adding a moisturizing **SECOND INFUSION** of the complex both day and night.

TAKE IT TO THE ULTIMATE.

Also featuring the *TimeWise 3D** Complex, this multitasking Eye Cream is the ideal addition to create the Ultimate *TimeWise** *Miracle Set**.

BRIGHTEN EYES ☆〕) *TimeWise*[®] Eye Cream, \$38

Help improve the appearance of dark circles, undereye puffiness, fine lines and wrinkles.

MARYKAY

Ultimate *TimeWise** *Miracle Set**, \$150

Includes the *TimeWise** *Miracle Set** and *TimeWise** Eye Cream. Not intended for individual resale.



Save \$4 when you buy the set!







EYE-MAZING HEROES

Your delicate eye area craves these two pampering essentials that will gel with your winter skin routine. Soothe tired eyes in a blink, and make puffiness go poof!

MARY KAY

COOL & CALM.

Refresh a tired-looking appearance on the daily with this cool, soothing, blue gel that contains botanical extracts reported to tone, firm and reduce the appearance of puffiness in the eye area. Contains green tea extract, known for its free-radical scavenging and skin-calming properties.

Indulge[®] Soothing Eye Gel, \$18

MARY KA

DEPUFF ON THE GO!

Instantly revive puffy eyes with a luxuriously refreshing treatment twice a week. These stay-put, eye-hugging, cooling, soothing gels awaken tired eyes and reduce the look of dullness anytime, anywhere.

Mary Kay[®] Hydrogel Eye Patches, \$40, pk./30 pairs

PINK & POWERFUL

Add these skin-loving superstars to your skin care routine to experience more pink power!



AN EYE CREAM DREAM

A luxuriously rich eye cream so advanced, it improves firmness, brightens, provides intense moisturization, plus minimizes fine lines and wrinkles.

TimeWise[®] Firming Eye Cream, \$34



SMOOTH MOVES

With two steps, you can get the look of smoother, younger skin and significantly smaller pores. This set dramatically improves skin's texture and visibly transforms the look of skin, creating a flawless-looking complexion.

TimeWise* Microdermabrasion Plus Set, \$58





MIGHTY CLEANSING MUST-HAVE

Revive your routine with a versatile way to cleanse skin. From quick cleansing and double cleansing to refreshing skin when you're on the go or in a rush, this gentle yet effective formula attracts impurities to cleanse skin with just a few soft swipes of a saturated cotton ball or pad.

Mary Kay® Micellar Water, \$18

POTENT INGREDIENTS, FOCUSED RESULTS

MARY KAY CLINICAL SOLUTIONS®

Take your skin care routine to the next level with high-performance dermocosmetic products formulated with meticulously tested ingredients that are scientifically proven to deliver the highest level of skin care performance. Mary Kay Clinical Solutions[®] Retinol 0.5 Set, \$120 (Includes Mary Kay Clinical Solutions[®] Retinol 0.5 and Calm + Restore Facial Milk)



Save \$8 when you buy the set!



VISIBLE DARK SPOT REDUCTION

Mary Kay Clinical Solutions^{*} Ferulic + Niacinamide Brightener, \$38

VISIBLY REDUCE WRINKLES.

*Mary Kay Clinical Solutions** C + Resveratrol Line-Reducer, \$38

ACCELERATE SKIN RENEWAL.

*Mary Kay Clinical Solutions** PHA + AHA Resurfacer, \$38

BOOST HYDRATION.

*Mary Kay Clinical Solutions** HA + Ceramide Hydrator, \$38

ADVANCED SIGNS OF AGING

LIFT AWAY THE YEARS.



CLEANSE & *TimeWise Repair** *Volu-Firm** Foaming Cleanser, \$30

Gently sweep away complexion-dulling impurities while leaving skin feeling deeply cleansed, revitalized and hydrated.

LIFT 🔅 D *TimeWise Repair*° *Volu-Firm*° Advanced Lifting Serum, \$74

Reclaim your triangle of youth, and leave skin feeling softer, smoother and more moisturized.**

RESTORE 🔅

TimeWise Repair° *Volu-Firm*° Day Cream Sunscreen Broad Spectrum SPF 30,° \$54

Protect your skin against UVA/UVB damage while helping to support its natural collagen.***

REACTIVATE *TimeWise Repair*[®] *Volu- Firm*[®] Night Treatment With Retinol, \$54

Fight the appearance of deep lines and wrinkles while you sleep.

By maximizing your skin's age-defying potential, *TimeWise Repair** proves it's never too late to rescue skin from the damage of the past. This scientifically advanced regimen reduces the look of deep lines and wrinkles, restores a lifted appearance and recaptures the look of youthful volume.

TimeWise Repair° *Volu-Firm*° Set, \$215



Save \$41 when you buy the set!

REAWAKEN 🔅 D *TimeWise Repair** *Volu-Firm** Eye Renewal Cream, \$44

Target visible deep lines, dark circles, sagging, bags and upper eyelid droop.



Mary Kay is proud to share that the *TimeWise Repair*^{*} *Volu-Firm*^{*} Set has earned the Good Housekeeping Seal.

"Based on panelists who agreed with statements in a six-week independent consumer study in which 195 women used the serum twice a day "Based on in vitro testing of key ingredients EASY BEAUTY SOLUTIONS

GIVE SKIN THE GOODNESS IT CRAVES.

This simple regimen is infused with the goodness of botanicals to bring out skin's healthy radiance. The formulas are gentle on the skin, and the price is gentle on your budget.

Botanical Effects° \$60 for the regimen

Regimen includes Cleansing Gel, Refreshing Toner and Moisturizing Gel.



CLEANSE 🔅 D Botanical Effects[®] Cleansing Gel, \$20

Cleans deeply and effectively and even dissolves all traces of oil. Skin feels smooth, nourished and clean.

TONE ☆ 〕 Botanical Effects® Refreshing Toner, \$20

Traces of dirt are wiped away as are complexion-dulling dead skin cells. Helps control shine.

MOISTURIZE ☆ Botanical Effects* Moisturizing Gel, \$20

Quick-absorbing gel does not feel greasy, yet it moisturizes for 12 hours. Skin feels soft, smooth and fresh. **ACNE SOLUTIONS**

SAY GOODBYE TO BLEMISHES.

Three out of four people said they would switch to the *Clear Proof*^{*} Acne System because they said it clears up pimples faster than their previous regimen.^{**} And that says it all.

Clear Proof® Acne System, \$50



Save \$16 when you buy the set!



CLEANSE ☆ *Clear Proof** Clarifying Cleansing Gel,*\$18

Gently removes dirt, oil and complexion-dulling impurities while helping to reduce and control shine.

CONTROL ☆ D Clear Proof[®] Blemish Control Toner, \$16

Tones without overdrying and helps exfoliate dead surface skin cells.

TARGET ☆ *Clear Proof*[®] Acne Treatment Gel, \$12

Clears up blemishes and helps to visibly reduce the redness and size of pimples.

MOISTURIZE 🔅 D Clear Proof* Oil-Free Moisturizer for Acne-Prone Skin, \$20

Replenishes moisture to provide balanced hydration with no oily or greasy feel.

LEAVE SKIN LOOKING HEALTHY.



CLEANSE ☆D DAILY

Mary Kay Naturally° Purifying Cleanser, \$28

Infused with skin-soothing cornflower floral water and sweet almond oil, helps remove dirt and leaves skin feeling nourished and soothed.

EXFOLIATE 🔅 D DAILY OR 2–3X PER WEEK Mary Kay Naturally*

Exfoliating Powder, \$36 Gently exfoliates skin,

thanks to hydrogenated castor oil and citric acid.

NOURISH ☆ AFTER CLEANSING OR ANYTIME Mary Kay Naturally*

Nourishing Oil, \$50 Leaves skin feeling hydrated and contains a blend of sweet almond.

olive and sesame oils.

MOISTURIZE ☆》 ANYTIME

Mary Kay Naturally[®] Moisturizing Stick, \$30

Made with candelilla wax and beeswax, it relieves dry skin, anywhere, anytime.

At least 90% of ingredients are derived from natural sources processed in allowance with third-party standards – currently the COSMOS standard. Natural sources include water, plants, minerals, ingredients of mineral origin and other agricultural ingredients. For more information, go to **marykay.com/naturally**. This means that 99,49% of ingredients are derived from natural sources processed in allowance with third-party standards – currently the

*This means that 99.49% of ingredients are derived from natural sources processed in allowance with third-party standards – currently the COSMOS standard.

⁴⁷This means that 100% of ingredients are derived from natural sources processed in allowance with third-party standards – currently the COSMOS standard.

MKMEN°

SMOOTHING. SOOTHING. PROTECTED.

Handsome, healthy-looking skin just for him.

MKMen[®] \$80 for the regimen **Regimen includes** Daily Facial Wash, Shave Foam, Cooling After-Shave Gel and Advanced Facial Hydrator Sunscreen Broad Spectrum SPF 30.* SHAVE FOA ALLY FACIAL WASH mkmen

Tough on dirt and oil and gentle on skin. Won't leave skin feeling stripped.

SHAVE ☆ *MKMen*[®] Shave Foam, \$18

Creates a comfort zone between the razor and skin for a clean, close shave. Protects against razor burn.

CONDITION 🔅 *MKMen*° Cooling After-Shave Gel, \$18

Helps calm razor burn, leaving skin feeling soft and moisturized. Contains ingredients that soothe, cool and refresh the skin.

HYDRATE 🌣 MKMen* Advanced Facial Hydrator Sunscreen Broad Spectrum SPF 30,* \$26

Protects skin from damaging UVA and UVB rays. Contains an antioxidant to help fight free radicals on the skin.

Poetic Pink

Hazelnut

GET THE LOOK:

Mary Kay Chromafusion* Eye Shadow in Rose Gold (base), Hazelnut (crease and enhance) and Crystalline (highlight), \$8 each

Mary Kay^{*} Waterproof Eyeliner in Black, \$14 Lash Intensity^{*} Mascara in Black, \$18

Mary Kay Chromafusion* Blush in Shy Blush, \$14 Mary Kay Chromafusion* Highlighter in Glazed, \$14

Mary Kay^{*} Supreme Hydrating Lipstick in Poetic Pink, \$18 Mary Kay Unlimited^{*} Lip Gloss in Fancy Nancy, \$16



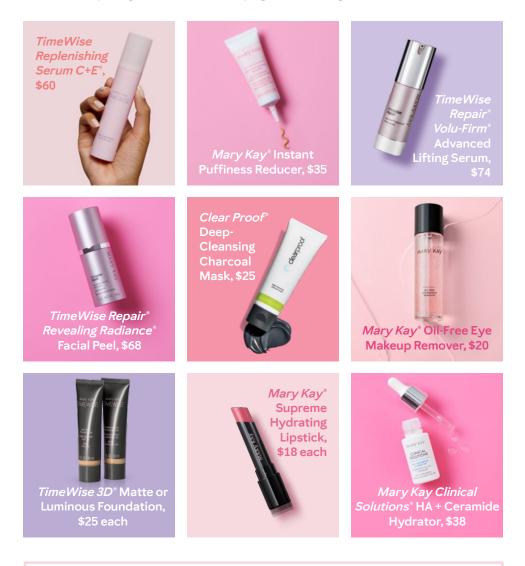
BEAUTIFUL BEFORE

FOUR-STEP **REFRESH**



WE'RE GLOWING!

We're proud to share that dozens of *Mary Kay** products have earned the prestigious Good Housekeeping Seal, including these fan-favorites.





The Good Housekeeping Institute has been rigorously testing products since 1900. Their team of engineers, scientists, analysts and product experts thoroughly test each product in state-of-the-art labs and take into account consumer testing before granting a product the trusted Seal. With a Mary Kay business,





From the potential to earn extra income to making new connections and learning new skills – they can all be a part of a Mary Kay business. In fact, you can **earn 50% profit** on everything you sell at suggested retail! And the best part? **YOU choose** how to grow with small steps or big leaps and everything in between. **Don't you love when something just fits**?





Make it fit for you! Marykay.com/itjustfits



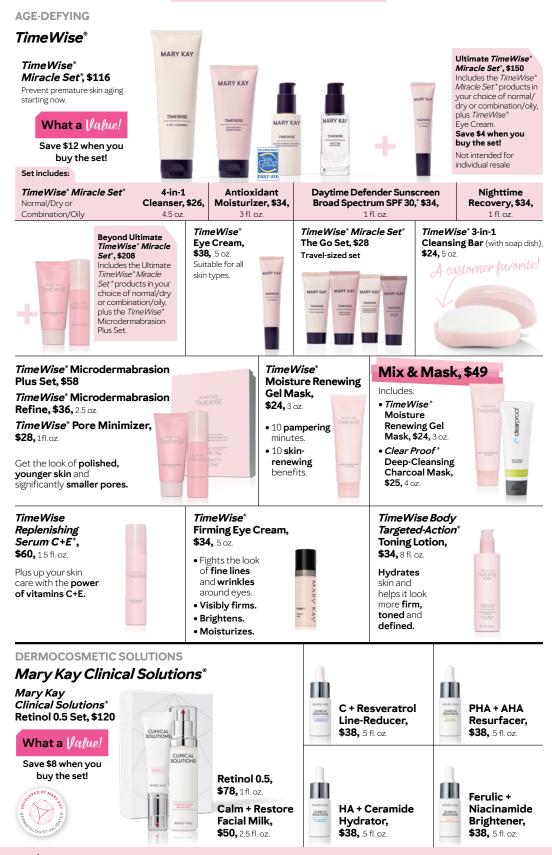
I love the freedom that my
Mary Kay business provides and
allows me to be able to work my
business around my schedule,
around my kids' schedules, around
my husband. I love my life. 99

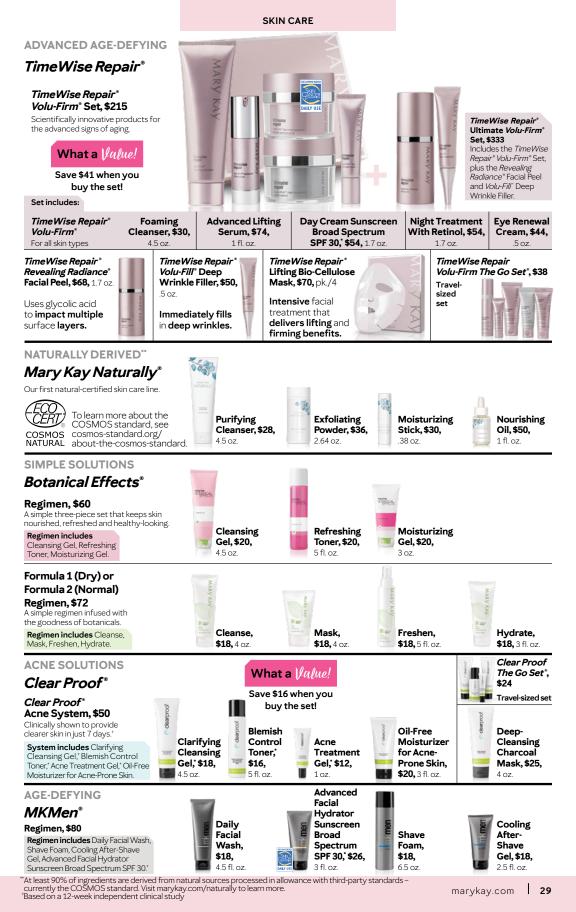
Kimberly George, INDEPENDENT SALES DIRECTOR

MARY KAY

me 50% gross profit calculation is based on a minimum personal retail sales volume of \$225 in wholesale Section 1 products. Kimberts

SKIN CARE

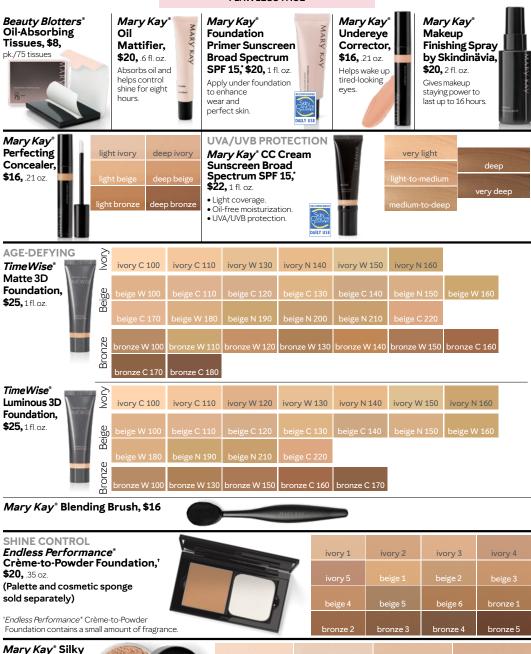






"Results based on an independent expert evaluator assessing 28 panelists during a six-hour clinical study





light ivory

light-medium ivory

ight-medium bronze

Mary Kay[®] All-Over Powder Brush, \$16

Setting Powder,

\$20. 28 oz.

<i>Mary Kay</i> * Sheer Mineral Pressed Powder,	ivory 1	ivory 2	<i>Mary Kay</i> [®] Translucent Loose Powder, \$18 , 39 oz.
\$18, .32 oz.	Later 4		Set your makeup. Reduce shine.
Be sure to add a <i>Mary Kay</i> * palette and applicator.	beige 1 bronze 1	beige 2 bronze 2	
	bronze 1	bronze 2	

MK

medium ivory

deep ivory

deep bronze

EYES Mary Kay[®] Liquid Mary Kay Chromafusion[®] Eye Shadow, \$8, .05 oz. Eye Shadow, \$16, 12-hour, lifeproof formula. .14 oz. Pigment-rich hues. Pigment-packed color in a single swipe. MATTE blossom biscotti hazelnut cinnabar mahogany merlot espresso onyx light beam SHIMMER pink starlight smoky quartz candlelight crystalline moonstone shiny penny sweet plum granite sunlit rose golden mauve frozen iris rose gold meteor shower emerald noir rustic burnished bron moss starry night purple nova COAT / COMB / FAN OUT LENGTH DEFINITION WATERPROOF EXPAND/EXTEND VOLUME DEFINITION Lash Love[®] Lash Love[®] Lash Intensity* Mary Kay* Lash Love Lash Love[®] Ultimate Lengthening Mascara, Mascara, Fanorama® Waterproof Mascara, **\$16,** .28 oz. \$18, .32 oz. Mascara[™], Mascara, Mascara, \$16, .28 oz. **\$16,** .28 oz. **\$16,** .28 oz. \$16, .28 oz. black I ♥ black I ♥ black I ♥ black I ♥ black black black brown Mary Kay* Mary Kay* Mary Kay* Mary Kay* Mary Kay® Precision Gel Eyeliner With Waterproof Liquid Waterproof Volumizing Brow Brow Liner, \$14, Eyeliner Pen, \$18, **Expandable Brush** Eyeliner, \$14, .01 oz. Tint, \$14, .14 oz. 003.07 Applicator, \$20, 05.07 Outlines, defines and fills. Tints, volumizes and tames. 15 oz. black brown dark brunette black

brown

steely

blue

brunette

dark blonde

blonde

dark brunette

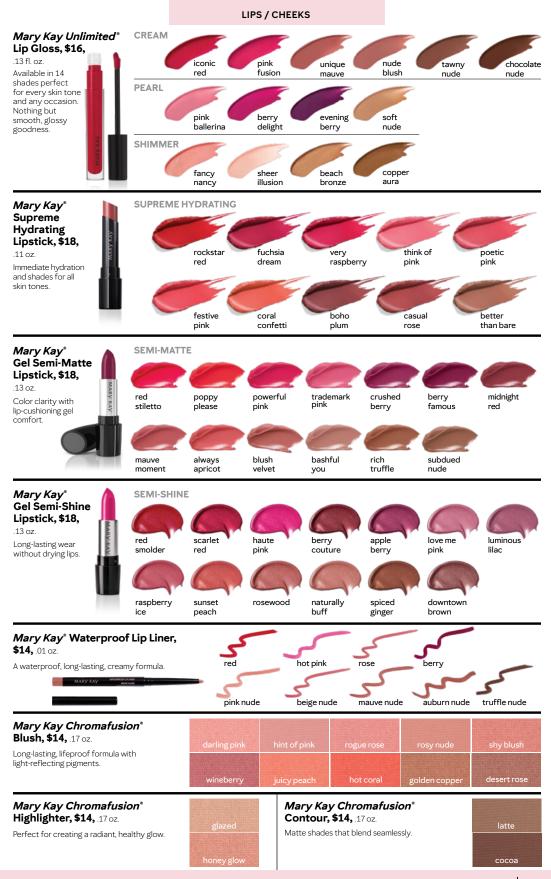
brunette

dark blonde

blonde

jet black

intense black





FRAGRANCES FOR WOMEN



FRAGRANCES FOR MEN



Mary Kay Illuminea[™] Extrait de Parfum, \$80, 1.6 fl. oz. Belara[®] Eau de Parfum, \$44, 1.7 fl. oz. Bella Belara[®] Eau de Parfum, \$44, 1.7 fl. oz. Cityscape[®] Eau de Parfum, \$56, 1.7 fl. oz. Enchanted Wish[®] Eau de Toilette, \$40, 2 fl. oz. Forever Diamonds[®] Eau de Parfum, \$46, 2 fl. oz. Live Fearlessly[®] Eau de Parfum, \$48, 1.7 fl. oz. Thinking of Love[®] Eau de Parfum, \$36, 1 fl. oz. Thinking of You[®] Eau de Parfum, \$36, 1 fl. oz.

Cityscape[®] Cologne Spray, **\$56**, 2 fl. oz. *MK High Intensity*[®] Sport Cologne Spray, **\$46**, 2.5 fl. oz. *MK High Intensity*[®] Cologne Spray, **\$46**, 2.5 fl. oz. *MK High Intensity Ocean*[®] Cologne Spray, **\$46**, 2.5 fl. oz. *Domain*[®] Cologne Spray, **\$42**, 25 fl. oz. *True Original*[®] Cologne Spray, **\$42**, 2 fl. oz.

LIMITED EDITION⁺

NEW! Limited-Edition[†] Orchard Peach Satin Hands^{*} Pampering Set, \$36

A refreshed take on a legendary fan-favorite! Set includes a fragrance-free protecting softener, a scented shea scrub, a scented shea cream and a giftable bag.



NEW! Limited-Edition[†] Orchard Peach Satin Hands^{*} Nourishing Shea Cream, **\$12**, 3 oz.



NEW! Limited-Edition[†] Mary Kay^{*} Body Care Set, \$30

A delicate aromatic mix of fresh, airy, floral notes. Includes Lavender Magnolia Body Lotion, 4 fl. oz., and Lavender Magnolia Fragrance Mist, 5 fl. oz.



60th ANNIVERSARY TREND COLLECTION

Iconic Pink

3urgundy Crown •

NEW! Limited-Edition[†] Mary Kay^{*} 60th Anniversary Eye Shadow Palette, **\$32**, 24 oz.

A collection of bold, on-trend shades carefully curated in honor of Mary Kay's visionary Founder and 60 years of making women look and feel beautiful.

NEW! Limited-Edition¹

Noteworthy nails inspired by a legend.

.25 fl. oz. each

Mary Kay[®] Nail Polish, \$10 each,



NEW! Limited-Edition' Mary Kay* Velvet Lip Crayon, \$18 each, .04 oz. each Line and fill lips with velvety, matte hues.



LIMITED-TIME* OFFER

NEW! Limited-Edition' *Mary Kay** 60th Anniversary Collection Bag, \$5 with the purchase of \$50 or more in products from the limited-edition' *Mary Kay** 60th Anniversary Trend Collection.



COVER MODEL

/isionary Pink



Marina is wearing Mary Kay Chromafusion* Eye Shadow in Rose Gold, Hazelnut and Crystalline; Mary Kay* Waterproof Eyeliner in Black;

egacy Lilac

Lash Intensity* Mascara in Black; Mary Kay Chromafusion* Blush in Shy Blush; Mary Kay Chromafusion* Highlighter in Glazed; Mary Kay* Supreme Hydrating Lipstick in Poetic Pink; and Mary Kay Unlimited* Lip Gloss in Fancy Nancy.

GET THE LOOK!

When you download the *Mary Kay** Interactive Catalog App, you can *link to color products you like* and *try them on virtually* using the *Mary Kay**Mirror Me App.



Download these apps from the App Store or Google Play on your mobile device

All third-party trademarks, registered trademarks and service marks and the property of their respective owners.

BE 100% CONFIDENT!

Mary Kay Inc. stands behind its products sold by Mary Kay Independent Beauty Consultants. If for any reason you are not **completely satisfied** with any *Mary Kay*^{*} product, it will be replaced without charge, exchanged or the full purchase price refunded following its return to your authorized Mary Kay Independent Beauty Consultant or, if she is no longer active, to the Company with proof of purchase.

ALL PRICES ARE SUGGESTED RETAIL. ADD SALES TAX WHERE APPLICABLE. VALID FROM 11/16/23 THROUGH 2/15/24.

'Available while supplies last 'Available from participating Independent Beauty Consultants only and while supplies last

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With the Mary Kay[®] App, you can update your winter skin care regimen in a snap. The Beauty Profile and Order of Application features make it as easy as 1, 2, 3.

> Fill out the Beauty Profile to get your skin care recommendations.



Add these recommendations into the Order of Application feature, and your new skin care regimen is set!

Order these Mary Kay* products right from your phone through your Mary Kay Independent Beauty Consultant.

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